



CGI

Experience the commitment®

Local.
Global.
Partner.



Michael Matney
Vice President, CyberSecurity

Lieutenant Colonel (Retired) US Army, a native of Southwest Virginia

28 Years of service to the Nation (1987 - 2015) Both Enlisted and Commissioned Officer

Various assignments:

- Combat Arms – Light and Heavy Infantry, Armor, Cavalry, Airborne and Air Assault (1987-2003)
- Global Strategic Satellite Communications (NETCOM, DISA) (2003-2008)
- Joint, Strategic and Regional Cyberspace Operations (Fort Meade, Maryland, US Army Cyber Command, US Cyber Command, US Central Command, US Special Operations Command) (2008-2015)

Married for almost 19 years with 4 Girls; This explains the hair loss!

michael.matney@cgi.com



David Hastoglis
Metro Lead, Arizona & Nevada

Responsible for CGI business in Arizona & Nevada

35 years business & technology consulting experience

Focus on delivering complex change management solutions for large clients

Lived overseas for seven years in Sweden, UK and The Netherlands building consulting businesses for CGI

Arizona Resident since 2010

Proud Navy Brat!

1 daughter; 1 son; Plenty of hair!

david.hastoglis@cgi.com

CGI at a glance



Founded in 1976

42 years of excellence

\$11.5 Billion revenue*

74,000 consultants

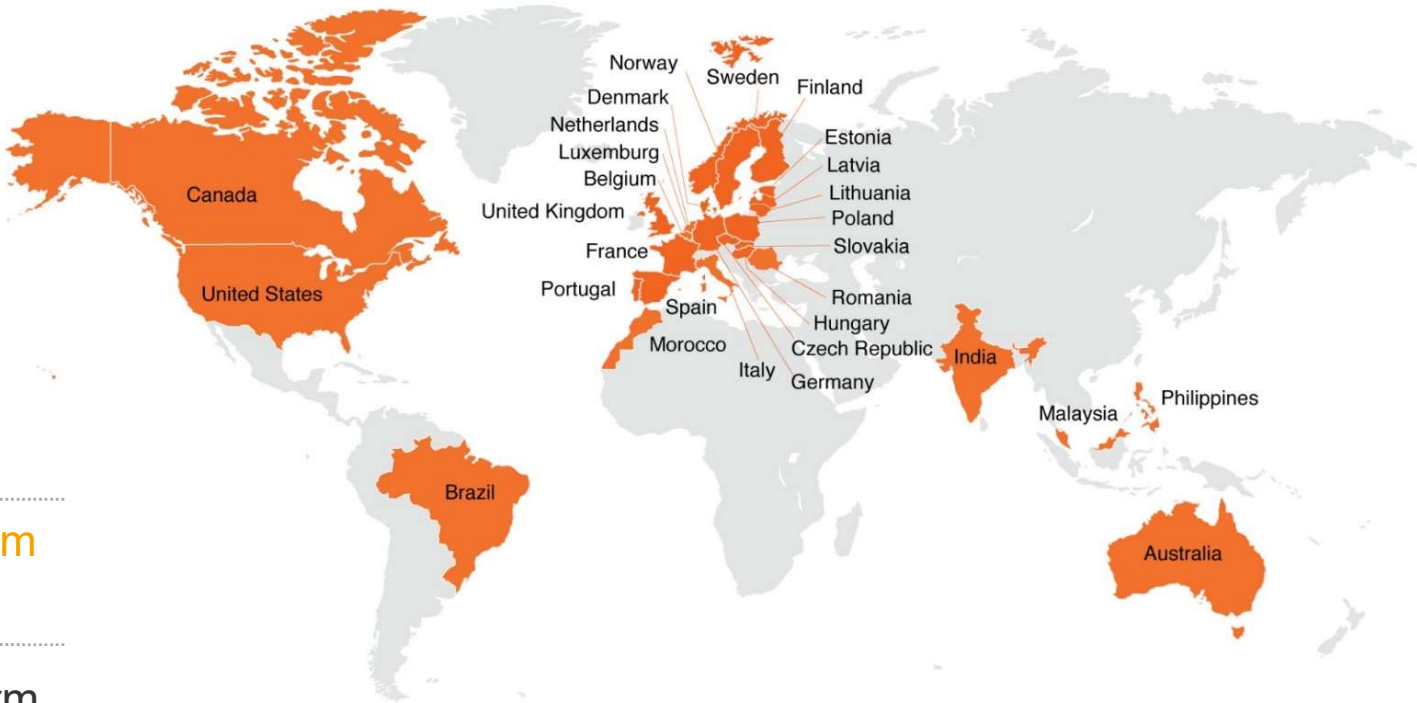
**400 locations in
40 countries**

**5,000 clients benefiting from
end-to-end services**

#1 Canadian IT services firm

**12,000+ Canadian consultants in
19 Metro markets**

**12,400+ US consultants in
35 Metro markets**




2 | \$138,000

225 | \$22M

1,800 | \$122M

25,000 | \$3.5B


74,000 | \$11.5B

1976

1986

1992

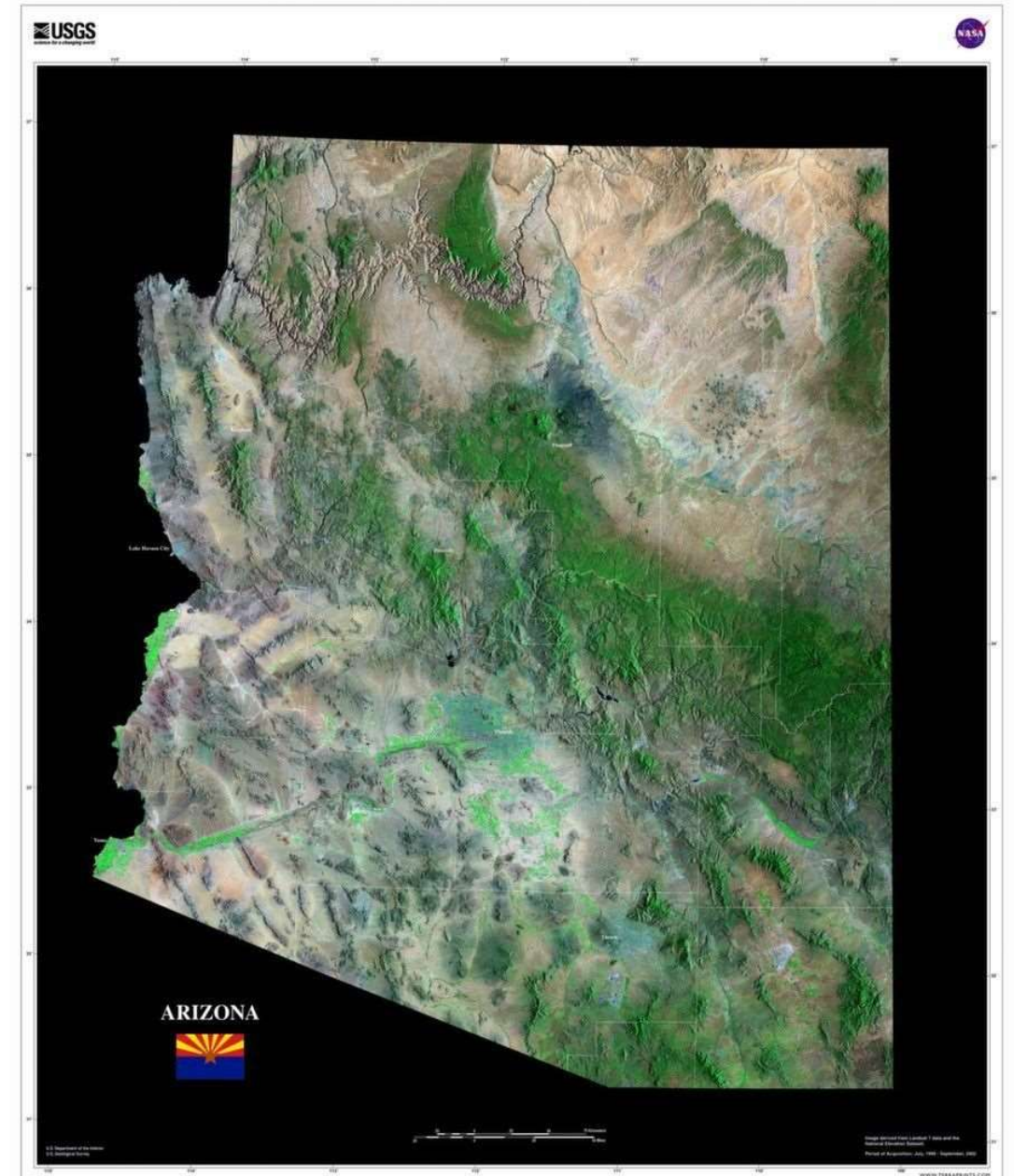
1996

2006

2018

Proudly serving Arizona clients for 25 years

- **150+** local Arizona employees
- Offices in:
 - **Phoenix**
 - **Tempe**
 - **Tucson**
 - **Sierra Vista**
- **Phoenix Data Center** - FedRamp Certified Data Center providing full breadth of infrastructure services for commercial & government clients



What We Do...

CGI



A representative view of our clients

BANKING	COMMUNICATIONS	GOVERNMENT	HEALTH AND LIFE SCIENCES	INSURANCE
<ul style="list-style-type: none"> › Working with 15 of the top 20 banks globally › Sectors include retail banking, capital markets, corporate and transaction 	<ul style="list-style-type: none"> › Partnering with 6 of the world's top CSPs › Services include billing, order orchestration, revenue assurance or customer care transformation 	<ul style="list-style-type: none"> › Partnered with 2,000 government clients in 15 countries › Sectors include provincial, state and local, central, federal, defense, intelligence and space 	<ul style="list-style-type: none"> › 1,000+ health facilities; health plans serving 195 million people; 50+ life sciences firms › Sectors include payers, providers, pharma, biotech, regulators 	<ul style="list-style-type: none"> › Working with 7 of the top 10 global insurers › Sectors include property and casualty and life insurance

A representative view of our clients

MANUFACTURING	OIL AND GAS	RETAIL & CONSUMER SERVICES	TRANSPORT & LOGISTICS	UTILITIES
<ul style="list-style-type: none"> › 700+ manufacturing clients › Sectors include natural resources, commercial and industrial goods, and automotive 	<ul style="list-style-type: none"> › Partnering with all oil & gas majors globally › Services in production; refining; supply & distribution and B2B / B2C retail 	<ul style="list-style-type: none"> › 800+ clients globally › Sectors include retail, wholesale, consumer packaged goods and consumer services 	<ul style="list-style-type: none"> › 200+ clients globally › Sectors include post and logistics, aviation, rail, maritime, road and regional transit sectors 	<ul style="list-style-type: none"> › 250+ electric, water and gas clients › Sectors include retail, grid operators, and all others

We roll up our sleeves, collaborating closely with our clients to get the job done



We listen

Listening to our clients is ingrained deeply into our culture: voice of our clients and client satisfaction programs

We collaborate

We believe in transparency, constant communication, frequent workshops, and agile approaches to project delivery

We innovate

We continuously innovate with and for our clients to drive both incremental and transformational change

We deliver

Our success is defined by our clients' success; the commitment to our clients and each other is unsurpassed





[That's CGI. - YouTube](#)



Experience the commitment®



United States Cyber Command

Slides unavailable due to confidentiality.

Source: United States Cyber Command: Delivering Outcomes through Cyberspace, (April 2015) (adapted by CGI)

Thank You

