

**CG**Experience the commitment®

Local.
Global.
Partner.





Michael Matney
Vice President, CyberSecurity

Lieutenant Colonel (Retired) US Army, a native of Southwest Virginia

28 Years of service to the Nation (1987 - 2015) Both Enlisted and Commissioned Officer

Various assignments:

- Combat Arms Light and Heavy Infantry, Armor, Cavalry, Airborne and Air Assault (1987-2003)
- Global Strategic Satellite Communications (NETCOM, DISA) (2003-2008)
- Joint, Strategic and Regional Cyberspace Operations (Fort Meade, Maryland, US Army Cyber Command, US Cyber Command, US Central Command, US Special Operations Command) (2008-2015)

Married for almost 19 years with 4 Girls; This explains the hair loss!

michael.matney@cgi.com



**David Hastoglis** Metro Lead, Arizona & Nevada

Responsible for CGI business in Arizona & Nevada

35 years business & technology consulting experience

Focus on delivering complex change management solutions for large clients

Lived overseas for seven years in Sweden, UK and The Netherlands building consulting businesses for CGI

Arizona Resident since 2010

**Proud Navy Brat!** 

1 daughter; 1 son; Plenty of hair!

david.hastoglis@cgi.com

## CGI at a glance

CGI

Founded in 1976

42 years of excellence

\$11.5 Billion revenue\*

74,000 consultants

**400** locations in **40** countries

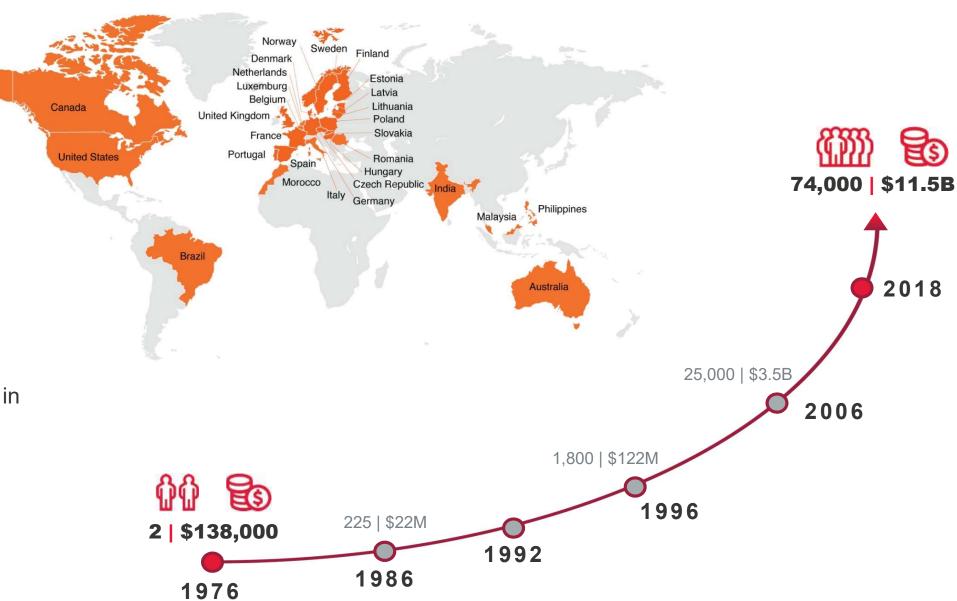
**5,000** clients benefiting from end-to-end services

#1 Canadian IT services firm

**12,000+** Canadian consultants in

19 Metro markets

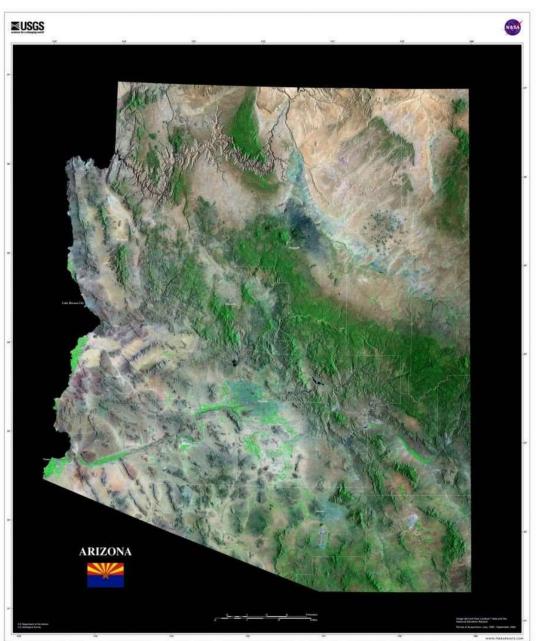
**12,400+** US consultants in **35 Metro markets** 



## **Proudly serving Arizona clients for 25 years**

CGI

- 150+ local Arizona employees
- Offices in:
  - Phoenix
  - Tempe
  - Tucson
  - Sierra Vista
- Phoenix Data Center FedRamp Certified Data Center providing full breadth of infrastructure services for commercial & government clients



### What We Do...



**Enterprise Content Management** 

## Global Delivery Capability

# Digital Transformation

Transportation

**Robotic Process Automation** 

Agile Development

**Mobility** Business Process Outsourcing

**Utilities** 

Systems Integration & Consulting

**Video Analytics** 

**Artificial Intelligence** 

DevOps Augmented Reality

**Intelligent Automation** 

**Data Center consolidation** 

Internet of Things Healthcare

Data Analytics & Insights

**ERP** Interoperability

State & Local Government

**Delivery Excellence** 

# IT Outsourcing

**Financial Services** Future cities methodology

**Smart Cities** Client Proximity

Cloud strategy & Roadmaps

CyberSecurity Connected Corridors

Industry Focused IP solutions

Open Data Machine Learning Life Sciences

Operational Efficiency

Blockchain

## A representative view of our clients



#### **HEALTH AND LIFE INSURANCE BANKING** COMMUNICATIONS **GOVERNMENT SCIENCES** alecta Bell **Manulife** Régie de l'assurance maladie Québec CMS SOCIETE GENERALE LA BANQUE POSTALE AT&T **AVIVA** OP OP Ministry of Forests, Lands and Natural Resource Operations Telia Company achmea 👩 Alberta Health **USDA Scotiabank**™ BT STATE OF CALIFORNIA Franchise Tax Board YellowPages REVENU CONNECT HEALTH sanofi pasteur MSD NATIONAL BANK OF CANADA Charter OSC Foresters \* MAPERE ERICSSON = BRITISH COLUMBIA Financial NHS Scottish Government gov.scot nationale Central and TUFTS Health Plan TELE2 SaskTel = North West London nederlanden > Working with 15 of > Partnering with 6 of > Partnered with 2,000 > 1,000+ health > Working with 7 of the the top 20 banks the world's top CSPs government clients in facilities; health plans top 10 global insurers 15 countries globally serving 195 million people; 50+ life **Services** include **Sectors** include retail **Sectors** include **Sectors** include sciences firms billing, order banking, capital provincial, state and property and casualty orchestration, markets, corporate local, central, federal, **Sectors** include and life insurance revenue assurance or and transaction defense, intelligence payers, providers, customer care and space pharma, biotech, transformation regulators

## A representative view of our clients



#### **RETAIL & TRANSPORT & MANUFACTURING OIL AND GAS UTILITIES** CONSUMER **LOGISTICS SERVICES** MICHELIN **RioTinto** Ex/onMobil L'ORÉAL Lufthansa **EDSN NEOENERGIA** Energy lives here Carrefour **AIRBUS** encana<sup>®</sup> SNC · LAVALIN **ArcelorMittal** Walmart > Dŵr Cymru Welsh Water VIA Rail Canada equinor engie SNCF CAE **Taylor AT QueenslandRail** TOTAL Wimpey RENAULT Auchan DB NORTHERN ENERGI **TOYOTA TRAFIKVERKET** REPSOL CLARINS DAIMLER **VR** GROUP *DESTE* alliander **ELEXON** metro Air Liquide EMPIRE ProRail nordsøfonden > 700+ manufacturing > Partnering with all oil > 200+ clients globally 250+ electric, water 800+ clients globally & gas majors globally and gas clients clients **Sectors** include **Sectors** include > Services in **Sectors** include > **Sectors** include post production; refining; retail, wholesale, and logistics, retail, grid operators, natural resources. supply & distribution and all others commercial and consumer packaged aviation, rail, industrial goods, and and B2B / B2C retail goods and consumer maritime, road and regional transit automotive services sectors

# We roll up our sleeves, collaborating closely with our clients to get the job done



#### We listen

Listening to our clients in ingrained deeply into our culture: voice of our clients and client satisfaction programs

#### We collaborate

We believe in transparency, constant communication, frequent workshops, and agile approaches to project delivery

#### We innovate

We continuously innovate with and for our clients to drive both incremental and transformational change

#### We deliver

Our success is defined by our clients' success; the commitment to our clients and each other is unsurpassed







That's CGI. - YouTube





# United States Cyber Command

Slides unavailable due to confidentiality.

Source: United States Cyber Command: Delivering Outcomes through Cyberspace, (April 2015) (adapted by CGI)

# Thank You



