

BDG[®]

BOB DALE GLOVES

BOBDALEGLOVES.COM



Company History & Location

Edmonton, AB Canada



Gilbert, AZ USA



- Established in 1981
- Acquisition in 2003 of Gander Brand (Est. 1949)
- Over 110,000 sq. ft. Corporate office and distribution centre
- Over 150 employees
- One of the largest glove importers/manufacturers in Canada
- Manufacturing facilities in Edmonton, Phoenix and Sri Lanka

Sri Lanka



Manufacturing Capacity

Production Stats

- **Edmonton** facility currently produces 4,000+ pairs/pieces per month
- **Sri Lanka** facility currently produces 24,000+ pairs/pieces per month
- **Phoenix** manufacturing facility currently under construction

Overseas Manufacturing Partners:

- Pakistan, China, Bangladesh, USA, South Korea, Taiwan



Warehouse Distribution / Manufacturing

- **Edmonton, AB**
110,000 sq/ft. Warehouse / Manufacturing
- **Sri Lanka**
25,000 sq/ft. Manufacturing
- **Phoenix, AZ**
25,000 sq/ft. Warehouse (w/room to grow to 75,000 sq/ft.)
- **China**
50,000 sq/ft. Warehouse and consolidation center

Quality Process

ISO Certification

Quality of product:

- ISO overseas inspection at point of origin
- ISO receiving inspection in Canada
- Customer satisfaction surveys

Customer Relations:

- Knowledgeable and dedicated field sales support
- Customer service / order desk

Consistent ISO training/documentation

- Consistent internal and external audits
- Full quality monitoring of Canadian manufacturing



Internal CI Projects

- ✓ Modern Billing/Invoice Systems (EDI)
- ✓ Efficient Warehousing Operations
(Scanned in, picking sequence back to front for efficiency)
- ✓ Canada/USA Shipping-Receiving Protocol Experience
- ✓ Product Sourcing/Development Team
- ✓ Marketing/Design Team/Social Media
- ✓ All Inventory currently scanned in and monitored,
within 90 days all orders will be scanned out
- ✓ Our current shipping errors are tracking at .005%

G3 Glove Audit Program

G3 Audit is the process of providing specific solutions to customers needs

Proven Results:

- Reduced glove SKU's from 31 to 7 total styles
- Reduction led to annual savings of \$29,000
- In first 6 months of program – hand injuries dropped from 15 to 1



G3 Glove Audit Program

Features:

- Cost Savings Options
- Product Evaluation
- Customer Feed Back Forms
- Glove Rationalization/SKU Reduction
- Safety Analysis
- Custom Glove Safety Chart
- Multi Tier Program options (Gold, Silver & Bronze)



Hazard Analysis G3 Audit Worksheet

Customer Name: Electrical

Department / Work Cell	Current Product	Current User	Hazards / Comments / Concerns	Current Usage	Streamline Selection
Electrical	Black Mechanics Glove, Nitrile Disposable		Back hand injuries occurring to mechanics from slipping wrenches. Grease bleeding through Mechanics Glove. BDC recommends goatskin grain leather with backhand impact, will prevent slipping wrenches and smooth leather will repel grease and extra length on cuff.	120 pairs per	20-1-10698
Machinist	No Gloves, Nitrile Disposable		Workers are exposed to minor abrasions and job site grime. BDC recommends "Midge Lite" second skin technology for extremely high dexterity and level 4 abrasion protection.	15 pr	
Welding	TIG Welder		Current glove allows sparks to burn through back hand. BDC recommends a proper TIG with backhand patch on both sides of the glove, this will prevent sparks from burning backhand.	24 pr	
Stores	Cut L, Knives				
Outdoor Yard Work	Split L, Gloves Poly C				

G3 Audit: Product Evaluation

This form is to be completed by the employee and/or supervisor in the department field testing the glove product. The evaluation period will be reviewed within two weeks.

Customer Name: _____

Department - Work Cell: _____

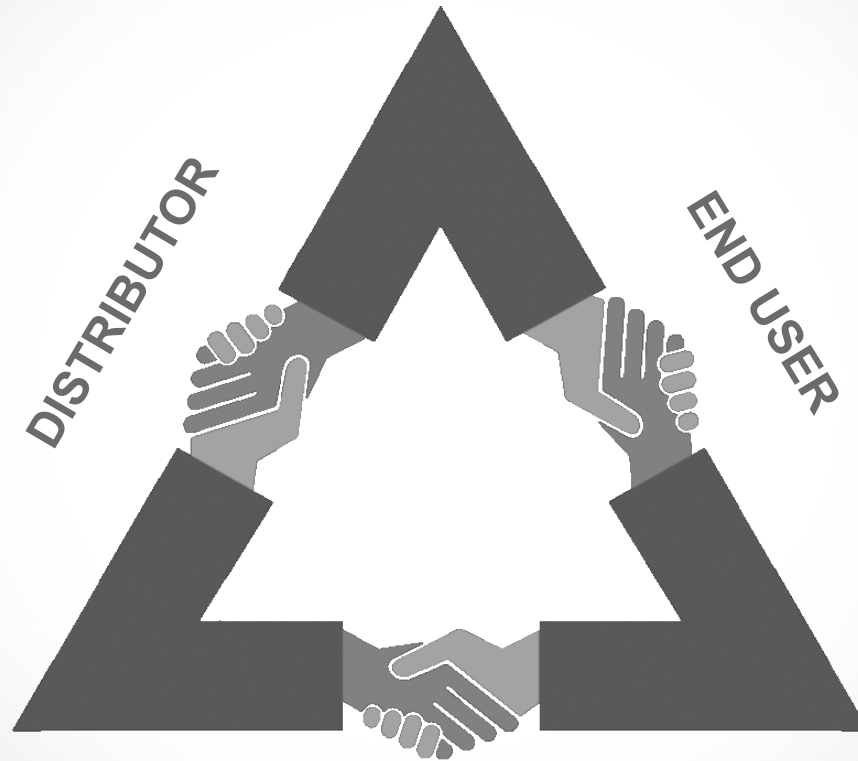
Current User: _____

Evaluation Start Date: _____

Evaluation End Date: _____

Pair	Below Average	Average	Good	Excellent
1	2	3	4	5
1	2	3	4	5
1	2	3	4	5
1	2	3	4	5
1	2	3	4	5
1	2	3	4	5

Trilateral Agreement



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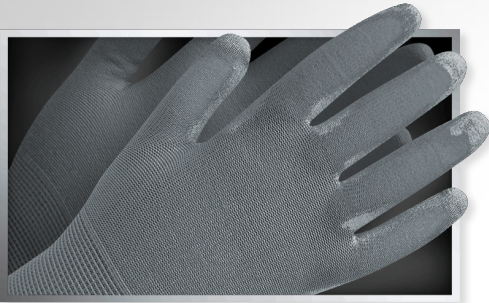
Product Line

BDG® carries over 800 different styles including:

- Performance
- Synthetic
- Split/Grain Fitters
- Drivers/Ropers
- Welding Line
- Outdoor/Mitts
- Headwear
- FR CarbonX
- Rainwear
- Ladies Workwear
- Garden Series
- Outdoor/Sport
- Cottons
- Men's/Ladies Dress

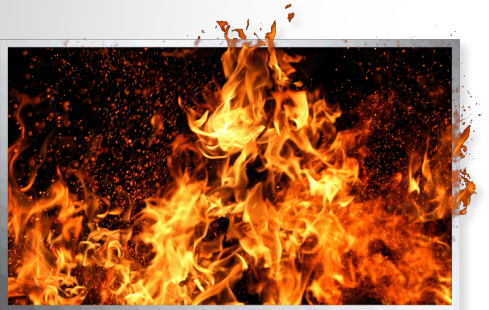


Technology Innovations



18 Gauge Cut resistance

- Ultra lightweight for precision and dexterity
- Cut and abrasion resistance



FR technology

- Heat and flame resistance
- NFPA 2112 FR requirements



Performance glove innovations

- EN388 Cut Level 5 palm
- Silicone ultra grip pattern

Technology Innovations



Advanced Synthetic Gloves

- Heavy duty impact protection
- Cut and abrasion resistance



Touch screen technology

- Touch screen capacitive device compatible
- Work and wear (gloves) at all times



Leather glove innovations

- EN388 Cut Level 5
- Goatskin w/Heavy duty impact protection

Innovation

BDG design:

- From original concept through to final product
- Quality assurance
- Eliminates poorly made “stock” gloves



Website/Social Media



Questions

