

Who are these people?



## TAKE THE HELM ON YOUR HEALTHCARE

### MEMBER SERVICES YOU TAKE WHEREVER YOU GO PRIVATE JET LEASING MODEL ON A MEDICAL NEEDS BASIS



Travelers | Personal Auto | RV/Motorcoach | Yacht | Cruise | Motorcycle

## WHO AND WHAT IS SKYMED?

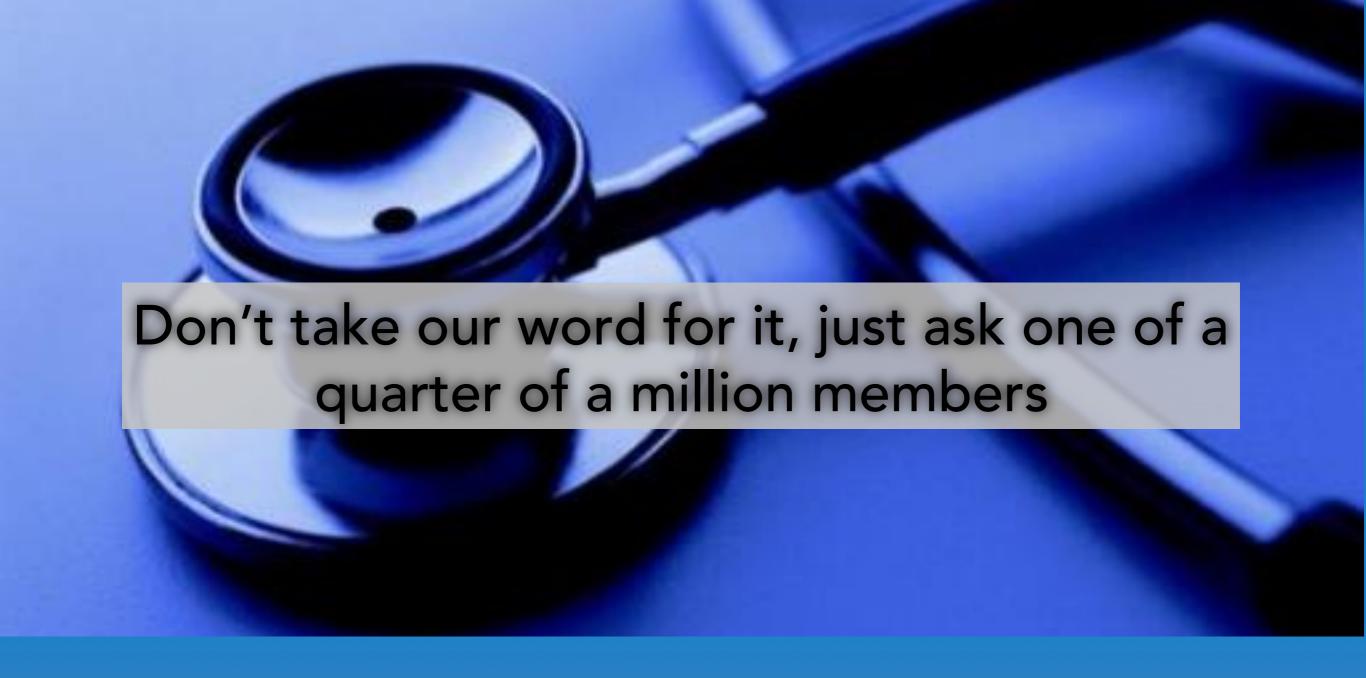
- Founded in 1989
- Head Office: Airpark, Scottsdale, AZ Lakeland, FL St. Thomas & St. Croix, USVI



Serving North American Continent – 38 countries

GLOBAL Emergency Travel Services (Worldwide)

Performing Member Services Every Day



"I just wanted to get home, to my doctors, my family" CHARLES & GEORGIA FULTON-SKYMED SURVIVOR

## WHAT SETS US APART FROM TRAVEL INSURANCE, HEALTH INSURANCE, OR ASSISTANCE SERVICES LIKE CREDIT CARDS?



"BY THE CHOICE OF THE MEMBER....REGARDLESS OF MEDICAL NECESSITY."

## LOOK FOR A "CLAUSE" CONSISTENT IN NEARLY EVERY INSURANCE OR ASSISTANCE PROGRAM

Most insurance and assistance plans get you to the "nearest appropriate medical facility"

## SKYMED GIVES YOU A CHOICE



- The American healthcare delivery is not going to get any less costly.
- Your best plan before dealing with accidental or unplanned hospitalization... Is how to quickly & safely get home!
- Financially vital to most Canadians and almost all Americans!

## Think of SkyMed "TAKES YOU HOME" as an out of network life raft for you and your family



It's best not left on the shore...



## Our flagship service "TAKES YOU HOME"

"Medically equipped & staffed fixed wing private air-ambulance return you to Your Home or Provincial Hospital by the choice of the member"

You say "But, we own a jet!"

# SkyMed begins when you or your family suffers a critical illness or injury that requires hospitalization

- ✓ Involved in a life threatening incident?
- ✓ Suffer from any major organ failure or complication?
- ✓ Suffer a compound fracture or broken hip?
- ✓ Unplanned hospital admission or critical diagnoses?
- ☑ Pre-existing condition complication resulting in critical care?\*
   \*acceptance for life after a one time 90-day exclusion



**Total Medivac Cost Protection** 



**Total Ground Ambulance Cost Protection** 



Commercial & Medical Escort Services



Bedside visitor transportation (no waiting period required)



Return transportation for you, your companion, children, grandchildren and physical remains.



Pet return services



Vehicle, Vessel, Motorcoach, Motorcycle Return Services



Going on a cruise? Traveling on business? Active retirement lifestyle?



### FOR YOUR LIFESTYLE - FOR LIFE



Never be dropped or have your rates increased due to age or illness

Never be without transportation in place to get you home

## I'M INTERESTED IN SKYMED



### How does it work?

Your membership cards and personal contacts have an international toll-free direct line that starts a service

- 24 hours a day
- 7 days a week
- 365 days a year
- 100+ languages

When you have SkyMed, it's free to use it

## HAVE SKYMED IN PLACE FOR EVERY TRIP YEAR 'ROUND!

- TAKE ADVANTAGE OF INCENTIVES & QUALIFY FOR ELIGIBILITY WHILE YOU'RE HEALTHY
- THINK IT OVER 30 DAY FREE LOOK



## SkyMed TAKES YOU HOME Travel Plans

Services 1 thru 10 - Short Term Plan

Services 1 thru 12 - Annual Plan

Services 1 thru 18 - ULTIMATE Plan

### Your SkyMed ULTIMATE membership includes these 18 services

#### 1. Hospital-to-Hospital Emergency Air Transport

SkyMed will arrange and pay for medically equipped air ambulance transportation by fixed-wing aircraft, to the hospital nearest their US or Canadian home. Ground ambulance to and from each hospital is included.

#### Vehicle & Vessel Return

SkyMed will pay professional drivers for over-land, safe return of operable vehicles (autos, RVs, tow vehicles, trucks) that have been left unattended as a result of a member's critical illness or injury. For vessel return SkyMed will provide up to \$500 per day for a maximum of 10 days to return a vessel to its home marina. For motorcycle return SkyMed will package and transport both road worthy and damaged vehicles to home repair shop.

#### 3. Visitor Transportation

If a member is hospitalized with a critical illness or injury, and they are not air repatriated home, SkyMed will provide round trip transportation on a regularly scheduled flight for a family member or companion to be flown to the hospitalized patient.

#### 4. Transportation for Recuperation Nearer Home

After a member has been hospitalized with a CRITICAL ILLNESS OR INJURY SkyMed will transport the member to a rehab facility near the members transport preference.

#### 5. Commercial Carrier Medical Escort Flights

If a member's condition does not require a private air ambulance, yet the member is not able or permitted to travel as a regular passenger by commercial carrier without an attendant, SkyMed will arrange, and pay for the private care of its member while on a commercial carrier.

#### 6. Minor Children / Grandchildren Return

If as a result of a critical illness or injury, a member's minor children or grandchildren are left stranded, SkyMed will pay for a regularly scheduled airline flight, with an attendant, if necessary, to return them home. Grandchildren under the age of 18 are eligible for all member services when traveling with grandparents.

#### 7. Physical Remains Return

Should an injury or illness result in a member's death, SkyMed will provide for commercial air transportation of a member's remains to their US or Canadian airport nearest their home.

#### 8. Escort / Companion Transportation

SkyMed will arrange for a member's spouse/companion to accompany them in flight on a private air ambulance (space permitting). If space is not available, SkyMed will pay for a commercial flight.

#### 9. Return Transportation After Recovery

After a member has been hospitalized with a CRITICAL ILLNESS OR INJURY SkyMed will transport the member via commercial flight to his/her residence after recovery. The member has sixty (60) days from the hospital release date to implement this service.

#### 10. Incidental Expense Allowance

SkyMed will pay up to \$200 for incidental expenses associated with a member's medical flight.

#### 11. Organ Retrieval

Should a member require a kidney, heart, lung, liver, or pancreas transplant, SkyMed will transport the donor organ to them. Individuals on transplant recipient lists at the time of application are ineligible for SkyMed Membership.

#### 12. Organ Recipient Transportation

When it is more feasible to bring the member recipient to the donor organ, SkyMed will provide air transportation for the recipient and one family member. (A nine months restriction applies to new member eligibility in Organ Transport and this service.) Individuals on transplant recipient lists at the time of application are ineligible for SkyMed Membership.

#### 13. Primary Driver Disability

Primary Driver Disability (PDDO) increases the protection of our traditional vehicle return service. The PDDO provides additional service for drivers who may become incapacitated but have not suffered a critical illness or injury. This service will be of significant value in that circumstance!

#### 14. SkyMed Plus (Pet Return)

Return of stranded pets via commercial carrier. Plus, a 24 houra-day multi-lingual help line, translation services, emergency messaging, insurance verification, travel locator service and more to enhance our SkyMed *Takes You Home* membership services. SkyMed PLUS Travel Services includes commercial coach return tickets for SkyMed members to origin of air evacuation or place of critical illness or injury. Member has sixty (60) days from the hospital release date to implement this service.

#### 15. Ground Ambulance

SkyMed pays for the cost of a medically necessary ground ambulance due to a critical illness or injury from home or away.

#### 16. 100 Mile Waiver

You have SkyMed's Peace of Mind when you are home! SkyMed members have SkyMed services when they are at home AND while traveling 24/7/365!

#### 17. Helicopter

SkyMed's Helicopter service will cover all medically necessary helicopter flights, including from the scene of a vehicle accident, to the closest appropriate hospital and DO NOT require pre-approval. Medically necessary hospital-to-hospital helicopter flights DO REQUIRE prior approval.

#### 18. Global Emergency Travel Services

26 vital services for members traveling worldwide 24/7/365 world-wide response network, multilingual operations center for worry free travel.



#### **Membership Application**

Last Name			First Name			Mi	DOB / /	Passport#				
Have you ever experienced any of the following:  Chronic Obstructive Pulmonary Disease (COPD)  On a transplant lise Pacemaker  Defibrillator  Cancer, organ failure or any organ diseases					or had a sorder or last 6 mo	transplant paralysis onths	ı	u have checked a	ny of the boxes	to the left, ple	ase explain	
Companion Last Name Fi				First Nam	First Name			DOB / /	Passport#		1	
Has your Companion experienced any of the following:  Chronic Obstructive Pulmonary Disease (COPD)  On a transplant list Pacemaker  Nervous system di Defibrillator  Cancer, organ failure or any organ diseases Any chronic medic						of the lymph system or had a transplant sorder or paralysis last 6 months			have checked any of the boxes to the left, please explain			
Home Address					City			State/ Province		Zip	Country	
Transport Preference City								State/ Province		Zip	Country	
Send MSA packet Address if different than above					City			State/ Province		Zip	Country	
Phone					Cell			Email				
Emergency Contact Name					Cell			Email				
Products & Services (check applicable box)  Plan Type Short Term Plan □ Annual Plan □							ULTII	MATE Plan 🚨	Member / One addit	Appreciation ional year for		
□ Individual □ Family	Start Date	[//_]				Ambulance	□ Mo	onthly onthly-Less Global	\$25 a mor \$20 a mor	onth/family oth/individual		
	# Days	☐ Global ETS ☐ SkyMed Travel Club☐ Helicopter				□ 3 Y		Membership Fee				
Day of monthly rec	urring payment [	] t\	wo year mi	inimum			<u> </u>		Optio	on + App Fee		
CC#						EXP (M	M YR)		Check#		Total Fees	
		Rep Signature Toda					pplicant	Signature				
Rep Signature					_//_	_   '						
To be filled out by SkyMed	d representative				//_		r office use	only				
Rep Signature  To be filled out by SkyMec Rep Name  Park#	d representative	Rep#		Group#	JJ	Fo	r office use	only				

SkyMed International, Inc.13840 N. Northsight Blvd Suite 109 Scottsdale, Arizona 85260 1-800-679-2020 www.skymed.com

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## Provide this incredible travel service to every staff member you have

- Travel for your company or personally
- 24 seven 365
- Family memberships Less than \$1.40 a day
- Individual membership offered
- WE UNDERSTAND CANADIAN Out-of-province Health Care



### "SkyMed literally saved my life!"

Gilbert Molnar, Heart Attack Survivor

Transported 3000+ miles from Cozumel, Mexico to Vancouver, Canada

Savings: over \$100,000 US

Cost to the Molnars: \$0

## There are 2 reasons people do not have SkyMed....

1) They have never heard of SkyMed

or

2) They may have heard of SkyMed and do not know what we do.



SkyMed is recommended by many iconic business brands for 20+ years.

## Member: Canada Arizona Business Council Want more information?

Leave a business card, or Email: will@skymed.com